

Celebrating our 15th year, the GNEX Awards (formerly Perspective Magazine Awards) program recognizes excellence throughout the vacation ownership industry.

# **GNEX 2025 VACATION INDUSTRY AWARDS**

24-26 February, Cosmopolitan Las Vegas | Las Vegas, NV, USA

After 12 wonderful years of being known as the Perspective Magazine Awards, our awards program rebranded in 2023 as the GNEX Vacation Industry Awards, following the retirement of the print magazine after 17 years in publication.

Each year, the Awards are presented in front of an audience of senior-level industry executives at the GNEX Conference during the Finale Party. This year's conference will take place at the vibrant Cosmopolitan Las Vegas in Las Vegas, Nevada. Book to attend now at <a href="https://www.gnexconference.com">www.gnexconference.com</a>

Entering our awards is easy. Rather than dozens of restrictive questions, each nominee is given the opportunity to submit an 800 word descriptive narrative that in their own words will best explain why they should win their chosen award category.







# **AWARD CATEGORIES OVERVIEW**

At A Glance Look At The Diverse Range Of Award Category Options

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There are 30 categories to choose from with the freedom to enter as many as you wish at <a href="http://gnexconference.com/awards">http://gnexconference.com/awards</a>

- BEST BUSINESS PRODUCT
- BEST CONSUMER PRODUCT
- BEST CORPORATE SOCIAL RESPONSIBILITY PROGRAM
- BEST CUSTOMER SERVICE
- ENTREPRENEUR OF THE YEAR
- BEST EXTERIOR DESIGN
- BEST FINANCIAL SERVICES
- BEST INDUSTRY LEADER
- BEST INNOVATION
- BEST INTERIOR DESIGN
- BEST LEGAL SERVICES
- BEST MANAGEMENT COMPANY
- BEST MARKETING CAMPAIGN
- BEST MARKETING PROFESSIONAL
- BEST MEMBER EVENT / EXPERIENCE

- BEST MEMBERSHIP PROGRAM
- BEST NEWCOMER
- BEST ONLINE MEDIA
- BEST OVERALL COMPANY (OVER 500 EMPLOYEES)
- BEST OVERALL COMPANY (100 TO 500 EMPLOYEES)
- BEST OVERALL COMPANY (UNDER 100 EMPLOYEES)
- PHILANTHROPIST OF THE YEAR
- BEST PLACE TO WORK
- BEST PRINT MEDIA
- BEST PRODUCT DEVELOPMENT
- BEST HOTEL / RESORT DEVELOPMENT
- BEST SALES PROFESSIONAL
- BEST STRATEGIC PARTNERSHIP
- BEST TEAM
- BEST TECHNOLOGY



















## **BEST BUSINESS PRODUCT**

This award category looks for B2B products that provide the behind-the-scenes foundation for hotels and resorts to deliver the best possible guest experience. Whether it is a back-end software product, or an analytics or insurance product, this is a key contributor to a hotel or resort's ability to be successful.

# **BEST CONSUMER PRODUCT**

This category is all about delivering an elevated customer experience and is open to just about every B2C company that has developed an innovative consumer-facing product that truly enhances and adds value to the vacation experience. This could include incentive programs, referral programs, loyalty programs or travel programs and booking platforms, as well as traditional or alternative vacation products, VIP membership upgrades and more.

# BEST CORPORATE SOCIAL RESPONSIBILITY PROGRAM

We're looking to award a company who has implemented initiatives that contribute to sustainable development by delivering economic, social and environmental benefits for employees, and the local or global community that surrounds them.

## **BEST CUSTOMER SERVICE**

We're looking for a company that excels in putting their customers first and has implemented various communication tools to educate, engage and streamline the interactive processes between company and consumer. This company should also demonstrate how they resolve customer complaints and how they adapt to eliminate the same complaints from reoccurring.

#### ENTREPRENEUR OF THE YEAR

This award serves to honor someone who embodies the true spirit of the industry, who has taken new ideas, calculated risk / reward decisions, created new products, programs, and alliances and has driven their company to new heights over the past year. It is entrepreneurial vision that has sustained the industry and this award recognizes some of the present pioneers that will drive the industry forward in the years to come.

# **BEST EXTERIOR DESIGN**

We are looking for those developers or designers that have created fantastic looking hotels and resorts, as well as custom-designed on-site amenities and features. With today's consumer demanding higher standards, that jaw-dropping look to a hotel or resort is more important than ever. Do you have a new pool, poolside bar, activity, recreational or entertainment area that really is a cut above the rest?

# **BEST FINANCIAL SERVICES**

Whether it is accounting services, collection companies, financial consultants, receivables services, title companies, banks, investment or private equity firms, or any other contributor to the financial services sector of the industry, these businesses provide services that are an integral part of our profession. Explain why you are the best in your field and the success your products or services have brought to the industry.

# **BEST INDUSTRY LEADER**

Open to all senior management, this professional is an exceptional motivator who demonstrates true commitment to excellence and the advancement of the industry. This determined leader shows loyalty to employees and lifts their company to success beyond the challenges of the current marketplace.





#### **BEST INNOVATION**

Companies are always looking for the next new advantage, and this award will go to the hotelier, resort developer or vendor that can demonstrate true innovation. This could be through developing new products not previously seen in our industry before, new ways of doing old things, or perhaps filling a gap in the market – but certainly to a company that is seen as a modern pioneer within our industry.

# **BEST INTERIOR DESIGN**

Have you designed that fantastic interior space that is beckoning for recognition? Maybe a special hotel or resort lobby, meeting space, restaurant or the latest, stylish accommodations? We want to see your unique design with the "wow" factor that will have customers clamoring to stay at that property.

## **BEST LEGAL SERVICES**

This legal team would have worked on a project that has resulted in a legal or regulatory win for its company or client at some time over the past 12 months. This award recognizes the essential part that legal services play in the structure and credibility of our industry.

#### **BEST MANAGEMENT COMPANY**

Keeping a hotel or resort running profitably while improving quality and member satisfaction is a real balancing act and we want to know who is the best at managing through the myriad of challenges that today's hotels and resorts encounters every day. Tell us what makes your properties successful, why your guests are happy, and what innovations you have implemented to keep your hotel or resort healthy and prosperous.

#### **BEST MARKETING CAMPAIGN**

We're looking for the most engaging, inspiring, clever, distinctive and / or successful marketing campaign,—print, digital or a combination of both. Tell us where the concept came from, how long it was active and what made it your best campaign of the past year.

#### **BEST MARKETING PROFESSIONAL**

This person is an integral part of your marketing team, creating effective programs which inspire customer engagement and drive revenue, is a role model for others on their team, and makes the company a more successful organization.

## **BEST MEMBER EVENT / EXPERIENCE**

Open to any company with a membership base, this award recognizes an organization that has created an exceptional event or experience to engage its members. Criteria include creativity and originality of the experience, guest engagement and enjoyment, seamless execution, and the ability to enhance the overall membership experience.

#### **BEST MEMBERSHIP PROGRAM**

Open to any company that sells a membership package, whether it is timeshare membership, a vacation club, travel club, destination club or similar type vacation program. What is it about your membership program that sets you apart from the rest? What lifts you above the competition and leaves your members feeling so extraordinary that they are already planning their next vacation the moment they get home?

#### **BEST NEWCOMER**

Not limited to any specific type of company or product, this category is open to any organization that has been operating within the hospitality industry for less than three years and has made a significant impact in the marketplace. The company which has made the best impression on the industry may have come from the unlikeliest of places, so this is open to companies of any size.





# **BEST ONLINE MEDIA**

Whether a digital advertising or marketing campaign, website, app, social media strategy or other online tool, product feature or service, we're looking for a hotel, resort or vendor who has utilized online media to engage customers, drive revenue and grow their business.

# **BEST OVERALL COMPANY (Over 500 Employees)**

This award is for large companies who stand out above all others. Ones that can demonstrate strengths in many areas such as leadership, continued growth, innovative and essential products and services, employee recognition and retention, corporate responsibility, philanthropy and more.

# **BEST OVERALL COMPANY (100 TO 500 Employees)**

This award is for medium-sized companies who stand out above all others. Ones that can demonstrate strengths in many areas such as leadership, continued growth, innovative and essential products and services, employee recognition and retention, corporate responsibility, philanthropy and more.

# **BEST OVERALL COMPANY (Under 100 Employees)**

This award is for smaller companies who stand out above all others. Ones that can demonstrate strengths in many areas such as leadership, continued growth, innovative and essential products and services, employee recognition and retention, corporate responsibility, philanthropy and more.

#### PHILANTHROPIST OF THE YEAR

This award recognizes an individual or company that has gone that extra mile to help others, whether it be organizing fundraisers, donating money, or giving their time – let us know about the causes you have helped this year.

#### **BEST PLACE TO WORK**

We're measuring the best company to work for based on environment, training, career advancement prospects, atmosphere, team building, pay and benefits, personal development, management support and more.

#### **BEST PRINT MEDIA**

This could be any collateral material, from a magazine, brochure or catalogue, to an advertisement, flyer or promotional item. Tell us how this print media has supported branding or marketing efforts to drive home information that sets your company apart.

#### **BEST PRODUCT DEVELOPMENT**

This award is for new products or services launched in the last 12 months, or products / services that have been significantly enhanced in the last 12 months. Tell us how your new or improved product impacts your company operations and revenue.

# **BEST HOTEL / RESORT DEVELOPMENT**

This is an opportunity to let everyone know what really makes your hotel or resort stand out. Perhaps it's the stunning location, unique architecture, the quality of the accommodation, the impressive amenities, or perhaps your excellent level of customer service.

Where applicable, this category offers up to four separate accolades based on geographical location of the nominees – North America, Latin America, Europe Middle East & Africa, Asia Pacific. The winners of each region are then automatically entered into a fifth Worldwide Award which will be won by the nominee with the highest overall score from the previous round.





# **BEST SALES PROFESSIONAL**

This person is an integral part of the sales team, breaking records, closing high volumes, attaining key accounts, driving the business forward, is a role model for others on their team and makes the company a more successful organization.

#### **BEST STRATEGIC PARTNERSHIP**

This is for any industry-related company which has built an alliance with another business to forge a unique partnership in order to strengthen both businesses and improve their bottom lines. Describe the two entities involved and how they complement each other, whether it is perhaps a loyalty or referral program, a cobranded opportunity or a value-added product placement, or even sales and promotional collaborations.

## **BEST TEAM**

Recognize the achievements and efforts of your sales, marketing, PR, customer services, reservations, membership, operations or administrative teams, etc. Provide us with details of standout achievements that make one of your teams the best in the business at what they do.

#### **BEST TECHNOLOGY**

This company clearly demonstrates the best implementation of technology in our industry, from hotel / resort operations software to in-room technology, from intuitive websites to mobile apps. If your company, product or facilities are technologically state-of-the-art, then this is the award for you.



# **Enter Today!**

Website: www.gnexconference.com/awards